Bergen County's Premier Chamber of Commerce™

Fall • 2015

Chamber Briefs

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Register today!

NOVEMBER 2

Taste of the Region
Crowne Plaza Hotel & Conference Center, Suffern
A wonderful evening of good food and drink, a mini-Expo, and great networking.
Participating restaurants and exhibitors on page 8

NOVEMBER 18

Lunch & Learn
Ho-Ho-Kus Inn, Ho-Ho-Kus
Sponsored by Envision Video Services
Ted Kissel of UNITEMP will provide great pointers on "Temporary Talent, Budgets and Flexibility."

Save the date

DECEMBER 11

Holiday Luncheon
Crowne Plaza Hotel & Conference Center, Suffern
Sponsored by Good Samaritan Hospital/Bon Secours
Everybody's holiday favorite!

TASTE OF THE REGION

Great Food • Great Drinks • Great Music
Great Business Connections

The Chamber's "Taste of the Region & Business Showcase" returns in spectacular fashion on November 2. Local residents in New Jersey and New York will have a chance to sample many of the area's finest foods and wines, as well as an opportunity to meet local businesses and enjoy the music of Phil Bernardi. The "Taste of the Region & Business Showcase" will be held on Monday, November 2, from 6–8 pm, at the Crowne Plaza Hotel and Conference Center, 3 Executive Boulevard in Suffern, right off the New York State Thruway.

"Taste of the Region is one of the most talked-about events of the year," said Martha Harvey, president of MRCC. "It's a great opportunity for a unique night out. You'll sample a fantastic array of dishes – appetizers, desserts, wines and more – all exquisitely prepared by the region's most talented chefs."

Tickets can be purchased in advance at mahwah.com or by calling MRCC at 201-529-5566. Tickets purchased in advance are $30 for members, $35 for non-members; tickets purchased at the door are $40. For a list of participating restaurants, caterers, beverage distributors and exhibitors, please see page 8.

For more information about the event, visit mahwah.com or call the Chamber office at 201-529-5566.

GRAND OPENING AT MRCC'S NEW LOCATION

Mahwah Regional Chamber of Commerce officers, directors, staff and guests joined Mahwah Mayor Bill Laforet in cutting the ribbon at MRCC's new offices in the Crossroads Corporate Center.

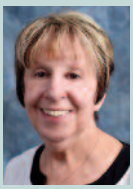
"We are happy to have sponsored MRCC's ribbon cutting ceremony at Crossroads Corporate Center," said Richard Godfrey (center photo, r), General Manager, Sheraton Mahwah Hotel.

We invite you to stop by our new headquarters located at:

Crossroads Corporate Center
One International Blvd., Suite 211
Mahwah, NJ 07495

Visit us at: **mahwah.com**

MRCC DIRECTOR SPOTLIGHT



Sandi Jeanette
Community Health Coordinator
Good Samaritan Hospital

In her role as Community Health Coordinator at Good Samaritan Hospital, Sandi Jeanette coordinates Worksite Wellness programs for businesses and schools in Rockland, Orange and Bergen Counties. In addition, Sandi established and currently manages the Lower Hudson Valley Chapter of Mended Hearts, a peer-to-peer support group for cardiac patients and their families.

Before serving as Rockland County Director of the American Heart Association for 21 years, Sandi was an educator in the public school system, at both the elementary and secondary levels, teaching ESL and Spanish.

Sandi is a member of the Rockland Coalition for School Health and Wellness, is a past President of the New City Rotary, is Treasurer of the Hillburn Volunteer Fire Department, and currently serves as President of the Rockland BOCES Board of Education.

In her first year on the MRCC Board, Sandi coordinated a health-panel luncheon, featuring presenters on Cardiac Health, Cancer and Alzheimer's Disease.

Sandi and her husband Bob have been Rockland residents since 1971, and have two grown children and 5 grandchildren.

WMC Health | Good Samaritan Hospital
Westchester Medical Center Health Network

President's Message

As the President of the MRCC for the past three years, it has been my privilege to serve you, the members.

As my turn at the helm winds down, I'd like to take this opportunity to thank all of you for being a part of this wonderful organization.

We happily serve hundreds of businesses and non-profits that represent 90-plus communities in NJ and NY by offering over forty events and programs each and every year.

This is YOUR Chamber. Make the most of it. Get to know us. The information in this quarterly newsletter is a great start. Join a Chamber committee, attend events, and work your membership. It's simply good business.

Sincerely,

Martha Harvey

MRCC President

Community Relations Director/Human Resources
SHARP Electronics Corporation

MRCC CORPORATE SPONSORS

Crowne Plaza Hotel
& Conference Center
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Prestige Family of Dealerships
Sharp Electronics Corporation
Sheraton Mahwah Hotel
TD Bank

MEMBER NEWS BRIEFS

Adria Gross

• Consumers concerned about the rising cost of health care need to be armed with the knowledge and tools that will empower and educate them. To that end, Adria Gross, founder and president of **MedWise Insurance Advocacy**, has co-authored a book titled, "Solved! Curing Your Medical Insurance Problems" with Douglas Winslow Cooper, Ph.D. The international edition is titled "Multi-Payer Medicine Nightmare – Made in the USA". The books are available on Amazon and Barnes & Noble. To purchase them, go to http://medicalinsuranceadvocacy.com/about-us/just-published.html

These books, which have been praised by consumer advocate Ralph Nader, detail the challenges surrounding hard-to-decipher medical bills, unexpected medical expenses and the difficulties patients have in navigating the convoluted American health insurance system. Gross, FIPC (Federation of Insurance Professionals Certification) has 25 years of experience in the insurance field. She has helped clients recoup 6 million dollars in unreimbursed medical expenses and reduced clients' medical bills since starting her company in 2012.

• To see what a top-notch pool builder can accomplish when it comes to bringing one man's vision into reality, check out **B&B Pool and Spa Center**'s appearance on HGTV's show "Cool Pools." Top pool-industry professionals said this pool/spa combination couldn't be built. Master pool-builder Craig Bagin and his team happily took on the challenge. The request was for a rim-flow pool to maintain a sheer, continuous water surface across both pool and custom spa, while maintaining different temperatures for each area. The result was a true work of art.

From the extraordinary to the straightforward, B&B brings the highest quality workmanship and materials to every project they work on. They've perfected their craft with over 43 years of focusing on building the safest, most efficient and longest lasting pools in the industry.

Check out the Cool Pools Video by the link on our web site, www.bbpoolandspa.com.

• In an ongoing effort to make sure home plates are loaded across the region, Philip E. Goldstein, managing partner of **Goldstein Lieberman & Company LLC** delivered a contribution to Diane Serratore, executive director of Rockland County's *People to People* Food Pantry at the July 29th Rockland Boulders baseball game.

People to People received a $1,000 Donation from Goldstein Lieberman & Company at the Rockland Boulders game at Provident Park in Pomona on July 29th.

From left to right - Bruce Margulies, Partner at Goldstein Lieberman & Company along with his son Tyler; Joe Allen, Chairman of the Board for People to People Food Pantry and Senior Vice President of Community Affairs for Active International; Lisa Marshall, Controller at Goldstein Lieberman & Company; Pincus Lieberman, Partner at Goldstein Lieberman & Company and Ken Lehner, Owner of the Rockland Boulders

The *Going Going Gone* promotion is an ongoing giveaway that awards $100 from Goldstein Lieberman & Company LLC to a local charity with every home run the Rockland Boulders score. It's a team effort between Goldstein Lieberman & Company LLC – a certified public accounting and business advisory firm – and the Rockland Boulders Corporation, owners of the home team. *Going Going Gone* is part of the Goldstein Lieberman Cares Program that earned the firm Rockland Business Association's prestigious Pinnacle Award for Corporate Citizenship.

Since 1973, *People to People* has assisted the community's most vulnerable families and seniors through difficult times. *People to People* provides neighbors with food and other services and thereby creates a better quality of life for all.

• In "*Redefining Success, Real Women, Real Stories, Real Inspiration*," Beth Donalds, the **Business Doctor of North Jersey**, collaborates with 13 other female entrepreneurs to share their intimate success stories to inspire more women to take the steps toward financial independence and personal success. This book offers a unique point of view through the adventures, struggles, and joy these women experienced on their roads to success.

Beth Donalds

MRCC SEEKING NOMINATIONS FOR ANNUAL AWARDS

MRCC Board of Directors is currently seeking nominations for our Annual Awards. Candidates must have made a significant contribution to their community and be a member of MRCC.

Categories include:

Citizen of the Year

Company of the Year

Organization of the Year *(non-profit 501(c)(3)*

Young Professional of the Year *(business individual age 40 or younger)*

Please send category, name and reasons why they should receive this award to Sharon@mahwah.com no later than November 5. All nominations will be submitted to the Board for their vote on November 12. Awards will be presented at the 2015 Holiday luncheon on December 11.

Congratulations to our 2014 winners:

Citizen - Cynthia Myer, *Company* - Brady's at the Station; *Organization* - Mahwah Municipal Alliance.

BERGEN VOLUNTEER CENTER

DID YOU KNOW...

...Chore installs over 1,370 grabs bars every year and served 68 out of the 70 municipalities in the last 18 months.

...Bergen LEADS has graduated 170 participants since 2008 and has awarded $86,000 in financial assistance, ensuring participation from all sectors and all socio-economic groups.

...Mentors receive 6 hours of training and the average length of a Mentoring Youth or a Mentoring Moms match is 2.75 years. Some matches last so long, they become family.

...Companies engaged in over 30,000 hours of meaningful volunteer projects with our Business Volunteer Council since 2001.

...We encouraged hundreds of young people to get involved in leadership and community service through our community service fairs, Ready Set Serve and Teen LEADS

www.bergenvolunteers.org
#bergengivesback

UPCOMING EVENTS

PLEASE JOIN US AND INVITE OTHERS!

NOV	2*	Taste of the Region, Sponsored by Crowne Plaza Hotel & Conference Center, Envision Video Services, Good Samaritan Hospital, Konica Minolta Business Solutions, U.S.A., Inc., M&T Bank, Mahwah Suburban News, Sharp Electronics Corporation and Wainscot Media; Hosted by Crowne Plaza Hotel & Conference Center
	3	Free Member Benefits Overview, Chamber Office
	18*	Luncheon "Temporary Talent, Budgets and Flexibility", presented by Ted Kissel, CSP, TSC, CTS, CPC of UNITEMP Temporary Personnel, Ho-Ho-Kus Inn & Tavern
DEC	1	Young Professionals Network (YPN), Sponsored by TD Bank, Hosted by Biggie's
	11	Holiday Luncheon, Sponsored by Good Samaritan Regional Medical Center/Bon Secours, Crowne Plaza Hotel & Conference Center
	17	Breakfast & Speed Networking; Hosted by TD Bank, Ramapo College of NJ

**Sponsorships still available. Please inquire at the office.*

All dates and events are subject to change. Please visit mahwah,com for up-to-date information and to register for all events.

MRCC TWITTER

Join the conversation.

Twitter.com/@themrcc

WHAT OUR MEMBERS ARE SAYING....

"Hello! My name is Carl Cox, and I am a Visual Communications Specialist and international award winning photographer with CarlCoxStudios.

Joining the MRCC has really helped my business grow; not just by having exposure to new clientele, but also by meeting fellow Chamber members who have been so welcoming and willing to share their expertise with me. I'm still overwhelmed at the number of contacts, and friends, I have made over the past three months and am so excited about what's to come.

Since joining the MRCC three months ago I have enjoyed participating on the Golf, Membership and PR Committees. My first exposure to an MRCC event was photographing the Golf Outing this past September.

I hope to see you at The Taste of the Region Chamber event on Monday, November 2nd! Be sure to stop by my table and say "Hello!"

Carl Cox
CarlCoxStudios
carl@carlcoxstudios.com

To offer a testimonial about your experience with the MRCC, please contact: Lovina Schoenmakers, VP Marketing, lesmrktng@outlook.com or 201 934 7570

The Sheraton Mahwah Hotel hosted MRCC's September 30 Meet & Greet, a free breakfast networking event for local businesses.

Left, l to r: Andy Sulzer, MRCC and Tri State Office Interiors, New York; Martha Harvey, MRCC and Sharp Electronics Corporation, Mahwah; Cynthia Branca, Rockland Business Women's Network, West Nyack; Joe Lindsay, Puro-Clean Mitigation and Restoration Services, Teaneck; Donna Johns, promarkdirect, Inc., Ramsey; Nitya Martino, Art & Soul 108, Hewitt

Above, l to r: Martha Harvey, MRCC and Sharp Electronics Corporation, Mahwah; Carl Cox, Carl Cox Studios, Pomona; JoJo Rulanda, Kinetic Physical Therapy, Ramsey ; Anthony Staropoli, Liberty Mutual Insurance, Ramsey

MRCC WELCOMES NEW MEMBERS

July 17 through Oct. 15, 2015

MRCC welcomes these new members, and invites you to visit them on the Chamber website.

Abrams Communications Ridgewood
Best Western The Inn at Ramsey Ramsey
Costco Teterboro
Dressed 2 Perfection Oakland
Hess Architects West Nyack
Interstate Outdoor Hoboken
Interstate Outdoor Cherry Hill
Liberty Mutual Insurance Ramsey
MP Painting Contractor West Orange
promarkdirect, inc Ramsey
Quick and Easy Mortgage Services, Inc. Mahwah
SOS Xtreme Comfort Tuxedo
The Garibaldi Group Chatham
Top Notch Tree & Excavating Saddle River
Village Green Marketing Mahwah
WRCR Radio Pomona

CHAMBER EVENTS

Above: Guests enjoy the casual setting at MRCC's May Business After Hours sponsored by the Mahwah Bar & Grill

Above The August YPN was sponsored by Eastwick College and held at Brady's by the Station
Left: Shannon Lazare of M&T Bank (event sponsor) addresses guests at MRCC's Business Before Hours held at the Mahwah Library

Above: MRCC 5K Committee, sponsors and participants present MRCC's donation check in the amount of $1,000 to the NYNJ Trail Conference at the September luncheon.

Right: Bergen County Executive Jim Tedesco was the keynote speaker at MRCC's September Luncheon. Pictured l to r: Mahwah Mayor Bill Laforet; MRCC Senior V.P. Shannon Lazare; MRCC President Martha Harvey; MRCC Treasurer Ben Mills; Bergen County Executive Jim Tedesco and Phil Goldstein, Managing Partner of Goldstein, Lieberman & Company LLC (event sponsor)

Right: The September Luncheon was also sponsored by the Volunteer Center of Bergen County:
L to r, Lauren Turiello, Lynne Algrant, County Executive Tedesco, Beanne DeGuzman, Melissa Larobardier, Erica West

UNWELCOME WINTER HOUSE GUESTS?

Fall is upon us and this is the time of year friends from the outdoors are looking to come indoors. Mice, chipmunks and squirrels are looking for a warm, cozy place for the winter. But take heart – there are things you can do to prevent entry.

- Make sure rubber gaskets on garage doors are properly sealed to the ground.
- If any other doors have cracks or openings you can purchase door sweeps at a local hardware store.
- Fill in under sinks where the pipes meet the walls with steel wool or foam.
- Visually inspect the air vents on the roof line. You can make sure they're closed using hardware cloth.
- If you store bird seed or grass seed in your shed, make sure to keep it in a sealed container.
- Bigger problems? Call your local pest management professional for an inspection of your residential or commercial property,

Joe Mikulka
Metro Pest L.L.C.

Mahwah Chamber Briefs

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MRCC reserves the right to edit information as needed.

mahwah.com

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24th Annual

GOLF OUTING
& HUMANITARIAN DINNER

MRCC GOLF OUTING BENEFITS

The Mahwah Regional Chamber of Commerce's 24th Annual Golf Outing held at member venue the Ramsey Golf and Country Club on Monday, September 21, 2015 was a resounding success on every level. The weather was sunny and dry, golfers tested their skills on the 18-hole course with the chances to win great prizes sprinkled throughout the course. A few would-be golfers learned the sport for the first time, and an army of volunteers made sure the day went smoothly. The cocktail hour was held at The Abbey and course side patio followed by dinner in the Grand Ballroom. Over 200 attendees came to celebrate Terrie O'Connor, The President and Founder of Terrie O'Connor Realtors, as she received MRCC's 2015 Humanitarian of the Year Award. All attendees were rewarded with a fabulous day of outdoor activities followed by an unforgettable evening program, exciting prizes, awards, and dinner.

The 2015 MRCC Golf Committee began planning this event early in the year, and with the support of the MRCC Board of Directors and growing membership the Outing was sold out by the end of August. The excitement surrounding this annual event continued to grow and the extensive network of Terrie O'Connor further fueled participation on all levels.

A special thanks to all of the sponsors who, through their generosity, helped MRCC raise a record amount of revenues on the topline. Our generous sponsors on all levels are a key factor in making this event so successful. We encourage you to support their businesses as they support the community.

This Outing is the largest fundraiser for The Chamber and a minimum of 25% of the net proceeds will be donated to a Charity of the Honoree's choosing. Terrie O'Connor chose The Villa Marie Claire as the 501c3 to receive the charitable contribution from this effort. The Villa provides a warm inviting residence where family members are welcome and nurtured as they help a loved one through an end of life experience. To have such a facility in the center of community is a great relief to those in need. We encourage you to join us when we present the check to Terrie O'Connor and Dr. Charles Vialotti at MRCC's Holiday Luncheon on December 11, 2015.

"I am proud to be leading the Golf Committee and providing the resources for The Mahwah Regional Chamber of Commerce to serve our business community and to be part of an organization that through collaborative fund raising efforts is able to support the broader community in such a meaningful way," said Deborah A. Richin, CFP®, VP-Golf Outing.

There is no resting on laurels at this dynamic business organization, as plans for the 2016 Annual Golf Outing will soon be underway. Stay tuned for details of next year's event, which will mark the 25th Anniversary, plan to be there.

Top to bottom:

Volunteers assist golfers upon arrival

L to r: Tom Eastwick, 2014 Humanitarian of the Year; Deborah A. Richin, CFP®, MRCC V.P. of Golf Outing; Terrie O'Connor, 2015 Humanitarian of the Year

2015 Golf Committee

L to r: Deborah A. Richin, CFP®; Golden Hearth Sponsors representing Konica Minolta Business Solutions, U.S.A., Inc. include Holly De Santis, Sharon Johnson, John Thielke; Mahwah Mayor Bill Laforet; Sharon Rounds, MRCC Executive Director; and Martha Harvey, MRCC President

BENEFITING MRCC AND

Holy Name Medical Center
Post-Acute Services
Villa Marie Claire

GOLDEN HEARTH SPONSOR

KONICA MINOLTA

September 21, 2015
Ramsey Golf & Country Club
Ramsey, NJ

24th Annual
GOLF OUTING
& HUMANITARIAN DINNER

Our thanks and appreciation to our generous sponsors.

The Golden Hearth
Konica Minolta Business Solutions, U.S.A., Inc.

The Dove
Inserra Supermarkets, Inc.
Sharp Electronics Corporation

The President Cocktail Sponsor
Good Samaritan Hospital
TD Bank

The President Golf
Bergen Health & Life
Holy Name Hospital
HomeBridge Financial Services
M & T Bank
NAI James E. Hanson
Prestige Family of Dealerships

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Terrie O'Connor Realtors – Janis Fuhrman
Terrie O'Connor Realtors – Celia Riggio & Amy Werner
Susan & Bill Zabransky

Reach your customers in a mailbox — not just an inbox.

Come **"HITCH-A-RIDE"** *in MRCC's quarterly mailer.*

We'll send your promotional material to approximately
1,000 local businesses for only $250!
Flyer deadlines: January 12, April 12, July 12, October 11

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COSTCO GRAND OPENING

October 14, 2015

Top, Teterboro Mayor John P.Watt cuts the ribbon to welcome customers to COSTCO's new Teterboro store.

Right: Wendy Cotes and Sharon Rounds with COSTCO's General Manager, Neil

Far Right, MRCC attends COSTCO's VIP Event on October 13 and is welcomed by Carlos Silva, Membership/Marketing Manager (center)

Taste OF THE Region & BUSINESS SHOWCASE

FOOD EXHIBITORS
Amarillo Grilling; Oakland
Anthony's Coal Fired Pizza; Ramsey
Biggie's Restaurant Raw Bar Tavern; Ramsey
Bon Appetit The French Cafe & Bakery; Mahwah
Flagstones Restaurant; Suffern
Fountainview Restaurant; Mahwah
Just Desserts; Hawthorne
La Talaye Catering; Pomona
Majestic Diner; Ramsey
Mary Ann's Gourmet Market; Mahwah
Mason Jar; Mahwah
Olive Branch & Grape Vine; Ramsey
Paolo's Kitchen; New Providence
River Palm Terrace; Mahwah
The Shannon Rose Irish Pub; Ramsey

BEVERAGE EXHIBITORS
Brotherhood Winery; Washingtonville
Great Notch Distillery; Wyckoff
La Coume Wines, LLC; Ringwood
Liquor Land; Suffern
Mo Green Juice; Hawthorne
Sangria; Mahwah

BUSINESS EXHIBITORS
AlphaGraphics of Mahwah
Bergen Health & Life
Carl Cox Studios
Community Auto Service Inc.
Crowne Plaza Hotel & Conference Center
Danielle Richards Photography
Dental Wellness of Suffern
Envision Video Services
Good Samaritan Hospital
Konica Minolta Business Solutions
M&T Bank
Mahwah Regional Chamber of Commerce
MRCC Foundation
Mahwah Suburban News
Mary Kay Consultant, Jennifer Edelson
Photography by SKY
Precision Upper Cervical Center of NJ
Rockland Boulders Professional Baseball
Saddle River Valley Lions Club
Table to Table
Terrie O'Connor Realtors; Ramsey
The Alternative Board of Northern NJ
The JUNKLUGGERS
The Time Nyack

REGISTER ONLINE at mahwah.com
or CALL the Chamber at 201.529.5566

Table to Table

BENEFITTING
Leftover food from this event will be donated to help feed the hungry.

MAHWAH REGIONAL CHAMBER OF COMMERCE
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